

best

practices

GE Leads in ICD-10 Readiness

October 1, 2014 will be here before you know it.

That's the date mandated for nationwide conversion to ICD-10, and GE Healthcare is ready — which means your practice will be ready, too. ICD-10 support is included in Centricity Practice Solution (CPS) Version 11, which started shipping at the end of 2012, and in CPS Version 12, which will be released at the end of this year.

Making ICD-10 Easy

As you know, ICD-10 offers a number of advantages, including more specific designation of the part of the body affected (right vs. left arm, for example) and the severity of illness. But ICD-10 has nearly 70,000 codes, compared to just 14,000 in ICD-9, and the sheer number of diagnosis options makes coders nervous. The good news is that GE is ahead of the curve on ICD-10 readiness, and the work has paid off in the latest versions of CPS.

“We've invested a lot of time and effort to create functionality that will address CPS customer concerns regarding ICD-10's impact on cash flow and speed,” said Matt Wojcik, EMR product manager at GE Healthcare. “To address the fear of cash flow interruption due to coding errors, we've included a mapping capability between ICD-9 and ICD-10,” he said. “If you type in an ICD-9 code, the system will offer a list of related ICD-10 codes to choose from. This will ensure that you're selecting the right code.”

GE also included a highly lauded predictive search feature to ensure speed in finding the appropriate code. “The search function is intuitive and intelligent, so as you type in a phrase, the search engine offers you options based on the prevalence of the diagnosis,” said Wojcik. “If you use the same few diagnoses repeatedly, those same few codes will come up first in your search. The system learns your preferences as you work.”

Ahead of the Pack

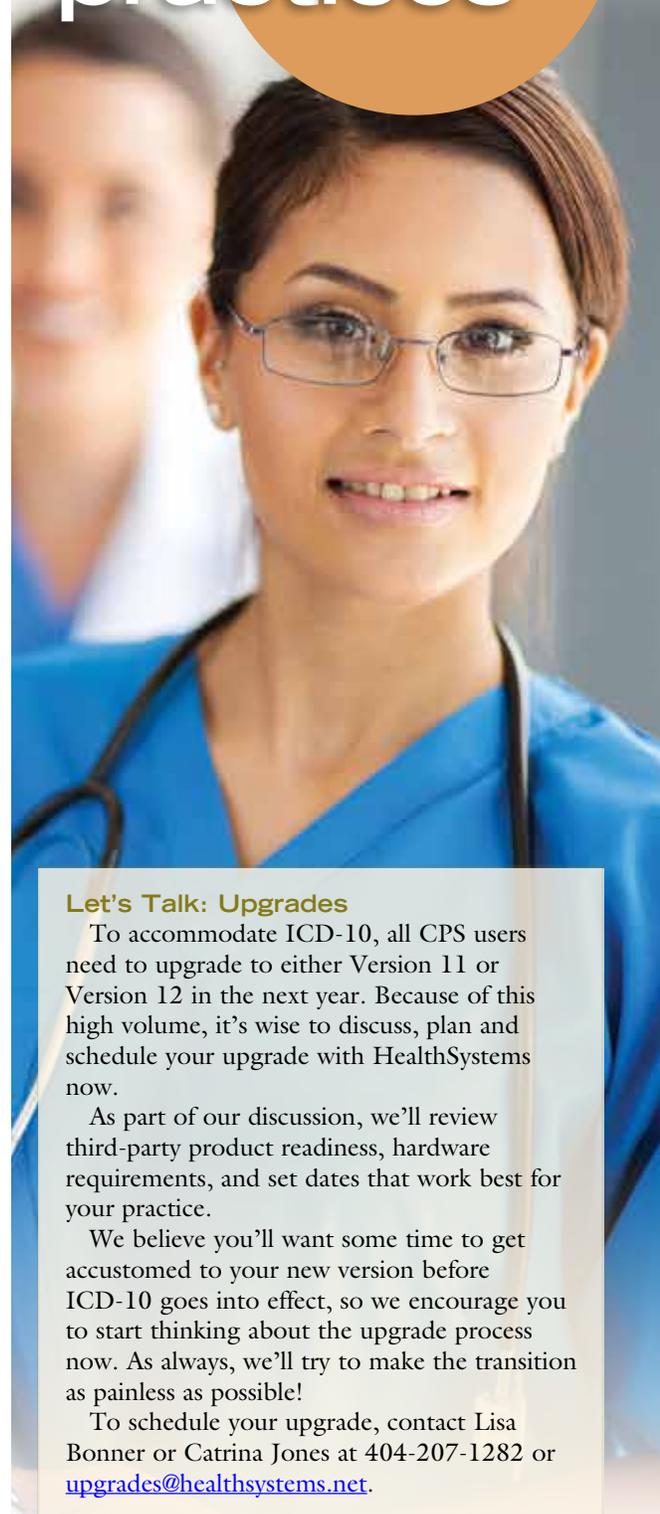
Centricity users can rest assured that they've made a good decision regarding their system. GE has earned kudos for its ICD-10 plan, particularly the search feature. One reviewer said, “It's not practical for anyone, even the best coders, to retain knowledge of 70,000 codes without some advanced look-up tools. I have not yet seen any other solution with predictive searching. This is going to be a significant win for GE.”

According to HealthSystems' Josh Rasmussen, GE's progressive, proactive approach is being well received in the market. “GE's ICD-10 solution is a major differentiator,” he said. “Centricity users are going to be pleased with the new versions and the functionality they provide.”

If you have questions about ICD-10 or want more information about the new CPS versions, contact Andrew Campbell at support@healthsystems.net or 404-207-1311.



Authorized Partner
GE Healthcare
Centricity Practice Solution



Let's Talk: Upgrades

To accommodate ICD-10, all CPS users need to upgrade to either Version 11 or Version 12 in the next year. Because of this high volume, it's wise to discuss, plan and schedule your upgrade with HealthSystems now.

As part of our discussion, we'll review third-party product readiness, hardware requirements, and set dates that work best for your practice.

We believe you'll want some time to get accustomed to your new version before ICD-10 goes into effect, so we encourage you to start thinking about the upgrade process now. As always, we'll try to make the transition as painless as possible!

To schedule your upgrade, contact Lisa Bonner or Catrina Jones at 404-207-1282 or upgrades@healthsystems.net.

Meaningful Use = Big Money for Centricity Practices



Meaningful Use is delivering meaningful dollars to Centricity users. In fact, we've estimated that HealthSystems practices have already received more than \$3 million in Meaningful Use dollars.

Is your practice among them?

As you know, Meaningful Use has three stages that will be implemented over the next few years. Stage 1 is now underway and involves capturing and sharing data in 15 "core measures" and at least five of the 10 "menu set" measures.

Stage 2 will begin in 2014, and for HealthSystems customers, CPS Version 12 will meet the Meaningful Use Stage 2 requirements.

Why Centricity for MU?

Using Centricity Practice Solution (CPS) makes reporting and attestation easy — and easy is important. According to a new

report by Black Book Rankings, doctors value integration of their EMR and practice management and revenue cycle management software. In a recent article on this topic in "eWeek," Centricity is mentioned by name as one of few applications that offers this type of integration.

This easy integration, combined with Centricity's Meaningful Use reporting and GE Healthcare's stability and innovation, makes Centricity the EMR of choice for both new adopters and current Centricity PM users. So if you're going to add an EMR, we highly recommend that you add Centricity EMR!

If you have questions about Meaningful Use or are considering adding an EMR to your practice, contact Tom Forsberg at support@healthsystems.net or 404-207-1311.

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Southeast Centricity User Conference Scheduled for September 11-13

It's almost that time! The 8th annual Southeast Centricity User Conference is scheduled for September 11-13, 2013 at the Lodge and Spa at Callaway Gardens, just south of Atlanta. Mark your calendar for this Centricity learning event, sponsored by HealthSystems.

Designed for both novice and experienced Centricity administrators and clinicians, the event will launch on September 11 with a half-day of pre-conference classes. The first full day, September 12, will be focused on Practice Management, followed on September 13 with a focus on EMR. Both full days will again feature concurrent learning tracks.

Breakout sessions this year will include a variety of topics — ICD 10, CPS Versions 11 and 12, and upgrade plans, plus a Centricity lab staffed by HealthSystems and GE personnel. As in past years, several top

GE Healthcare executives will be at the conference, along with vendors exhibiting complementary products.

According to Debbie Olmos, chief operating officer at ENT of Georgia, the SEUC is a "must-do" event. "I've attended the conference many times and always get so much out of it," she said. "The value comes not only from the opportunity to hear from GE executives about Centricity and the state of the industry, but also to network and share tips with other Centricity practices. I highly recommend the conference — I learn something new every time."

Last year's event attracted a record 240+ people from around the Southeast,

including 16 exhibitors. This year's conference is expected to be even bigger.

Look in your inbox for registration information for the conference, or contact Karen Byrne at kbyrne@healthsystems.net or 404-207-1295 or <http://healthsystems.net/events-webinars/southeast-user-conference> for more information.





Dr. Jon Morrow is GE Healthcare's Senior Medical Leader for Clinical Business Solutions and Medical Director for its Medical Quality Improvement Consortium (MQIC). Below he answers some frequently asked questions about MQIC.

Q: *What is MQIC?*

A: MQIC is a community of Centricity Practice Solution (CPS) and Centricity EMR (CEMR) users who contribute de-identified clinical data to a centralized data warehouse. This enables three important initiatives: quality benchmarking, Meaningful Use (MU) reporting, and public-health and other medical research opportunities.

Data from more than 36,000 providers — 245 million office visits, 34 million patient records — are in the MQIC database.

Q: *What types of reporting does MQIC provide to participating practices, physicians and outside entities?*

A: MQIC reporting helps to improve quality care locally and globally. MQIC collects the de-identified data, normalizes it in a standard format and reports back to each participating practice in the form of quality measure reports, enabling the practice to see how its providers are meeting recommended standards of care. The reports can be re-identified by the individual physicians so that they can follow up with specific patients. For

example, a primary-care provider can see which patients have missed their flu shots, and reach out to them to schedule an appointment.

MQIC also takes the de-identified data and makes it available to organizations engaged in public-health research. Researchers aren't able to connect any of the data to an individual patient, but they are able to see overall trends for entire populations and sub-populations, potentially leading to important discoveries that can enhance medical knowledge.

For practices interested in MU attestation, MQIC provides the reports to its members free of charge. For a modest annual fee, MQIC can also file reports on behalf of its members directly with the Centers for Medicare and Medicaid Services Physician Quality Reporting System (PQRS) and Electronic Prescribing (eRx) incentives, and the Bridges to Excellence (BTE) bonus payment program.

Q: *I've heard MQIC is great for internal medicine and family practice. How does it benefit specialists?*

A: Just as CPS and CEMR are general EMRs with content available for specialists, MQIC includes measures that satisfy the needs of specialties. Right now, about 40% of our participating providers are specialists.

MQIC provides three MU core quality measures for all practices. Individual providers also choose three additional quality measures of

interest to their specialty focus from a diverse menu of measures provided by MQIC.

Q: *I don't see enough Medicare or Medicaid patients to qualify for many programs. Is there a reason for me to participate?*

A: The reporting is extremely helpful to practices interested in their own internal quality of care measurement. But there are other quality improvement programs that MQIC can support. For example, there is a movement among private insurers to provide incentives for providers who meet certain certification requirements, and MQIC data can be useful in that arena. Some practices are also interested in pursuing voluntary certifications as a marketing tool. Finally, from a purely altruistic viewpoint, the data goes to good use in the public health arena. And participation is free!

Q: *How important will clinical analytics be in the future?*

A: As medicine becomes more evidence based and payment becomes more outcomes based, we'll need analytics to drive this model. We'll need retrospective, prospective and prescriptive analytics to guide practices to success and ensure that patients are getting the recommended level of care.

Interested in learning more about MQIC? Contact us or MQIC@ge.com for more information.

How to contact us...

| Division | Phone | Fax | Email |
|-------------|--------------|--------------|--|
| Main Office | 404-207-1300 | 800-834-5016 | info@healthsystems.net |
| Sales | 404-207-1314 | 800-834-5016 | sales@healthsystems.net |
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| Billing | 404-207-1299 | 404-506-9196 | billing@healthsystems.net |
| Support | 404-207-1311 | 770-936-1921 | support@healthsystems.net |

Online support is available at www.healthsystems.net/support

Mark Your Calendar

Please make note of these upcoming events.

July

31-Aug 2 MGMA/Alabama Summer Conference (Destin, FL)

September

11-13 Southeast Centricity User Conference, Callaway Gardens (Pine Mountain, GA)
<http://healthsystems.net/events-webinars/southeast-user-conference>

October

18 -19 Centricity Healthcare User Group (CHUG) Fall Conference (San Francisco)

We are continuously adding new events to our schedule. For up-to-date information, visit www.healthsystems.net/events.



NEWS & NOTES

Happy Anniversary!

We're always proud of our HealthSystems team, but we're especially excited to share the news that **Jan Jennings, Janine Job, Thom Cook** and **Karen Byrne** celebrated their 10-year anniversaries with HealthSystems in 2012. **Lisa Bonner** and **Sandra Girten** have hit the 10-year mark with us in 2013. Congratulations to all!

Like Our New Tagline?

You may have noticed that we have a new tagline: *Practical Solutions for a Healthy Business*. This clever phrase was suggested by **Janet Whatley of Auburn Cardiovascular**, and it was the winning option among the 36 tagline suggestions we received. Thank you, Janet!

HealthSystems in the Community

Our team has been busy! A group from HealthSystems recently volunteered at Children's Healthcare of Atlanta at Scottish Rite, helping kids in the hospital with an arts and crafts project. We also prepared and served dinner for 60 men and women transitioning from homelessness at the Zaban Couples Center. This spring, we participated in a Habitat for Humanity build.

If you would like to join us on one of our service projects or would like more information about these worthy organizations, contact Karen Byrne at kbyrne@healthsystems.net or 404-207-1295.

Check Us Out — On the Go

HealthSystems recently launched its mobile website. Take a look on your smartphone or tablet and let us know what you think: www.healthsystems.net. (Or, visit m.healthsystems.net from your computer to see what the site looks like on a smartphone.)

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best practices

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